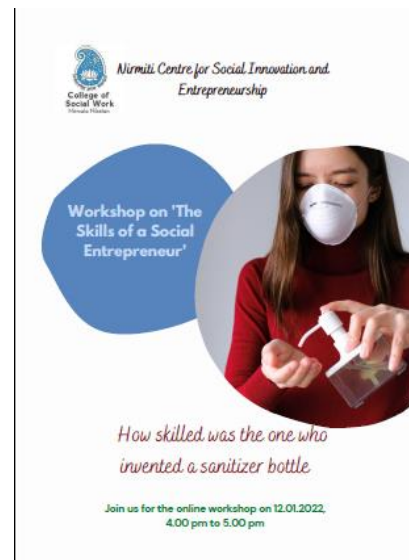


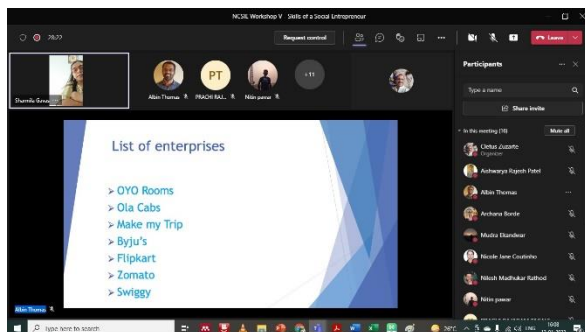
NCSIE ENTREPRENEURIAL VALUES & SKILLS WORKSHOP REPORT 12TH JANUARY 2022

- 1. Name of Activity:**
NCSIE Entrepreneurial Values and Skills Workshop
- 2. Date/Dates of the Event / Activity:**
12th January, 2022 (Wednesday)
- 3. Duration:**
4.00pm to 5.00pm
- 4. Venue:**
Online on MS Teams
- 5. Organizing member/ team:**
NCSIE Team



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- 6. Participants:**
There were 26 participants in the Workshop which consisted on 23 E Cell Members, 3 Faculty – Mr. Cletus Zuzarte, Mr. Albin Thomas, Ms. Shama Sawant & Consultant / Mentor – Ms. Sharon D'souza
- 7. Aim or objective of the activity / event:**
To give a strong foundation of values and skills that a Social Entrepreneur needs to possess as one decides to become a Social Entrepreneur.

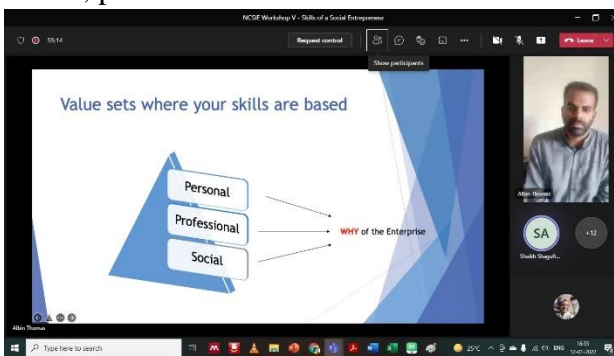
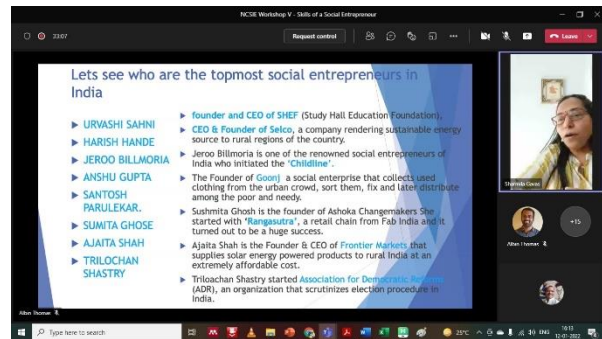


8. A brief description of the activity/event: (in 50-100 words)

The session began with Ms. Shama Sawant introducing the topic of the Workshop and started by trying to once again recapping the learnings of the previous workshops with a definition of Entrepreneurship and she went on to highlight the difference between social entrepreneurship and

how entrepreneurship is understood in general.

She then went on to share the examples of some of the top social entrepreneurs and the enterprise initiated and sustained by them. Mr. Albin Thomas then continued the session. He began by sharing an interesting video on Entrepreneurship where the speaker spoke of how he was able to channelize financial resources and make it available to those who were looking for purchasing their homes in the housing sector in Mumbai. He then went on to enumerate on the values that were displayed in the personal, professional and social lives of social entrepreneurs. He also spoke about social skills and entrepreneurial skills like Research, Marketing , Networking, people's skills, perseverance that need to be some of the basic values and skills of social entrepreneurs.



He then requested the students to share about some of their social entrepreneurial ideas if they have already started thinking along these lines. Shagufta shared her idea about starting a livelihood initiative for women. At the end of the workshop Albin Sir asked the students to fill a questionnaire that would enable them to test their ideas and values and find out if they have some of these entrepreneurial traits. (attached with this report). Also one may try out this link to take the test online. <https://www.bdc.ca/en/articles-tools/entrepreneur-toolkit/business-assessments/entrepreneurial-potential-self-assessment>

The workshop ended with a vote of thanks proposed by Mr. Albin Sir to all the students to actively participated and a feedback form filled in by the participants. <https://forms.gle/o41G5CnMccKQLGJ8>

9. Resource person/s: Name, Organisation, contact details:

Mr. Albin Thomas and Ms. Shama Sawant of College of Social Work, Nirmala Niketan

10. Were the objectives envisaged for the event met: Yes

11. If any challenges faced in organizing the event: No.

Name of staff member in charge of event: Mr. Albin Thomas and Ms. Shama Sawant along with Mr. Cletus Zuzarte

Signature:

Date of submission of Program Sheet: 12th January, 2022

Entrepreneurial Potential Assessment Test

Read the following statements carefully and CIRCLE THE NUMBER which indicates your **DEGREE** of **AGREEMENT** or **DISAGREEMENT** with them according to your way of seeing and doing things.

Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
1	2	3	4	5
1. I am Generally optimistic	2	3	4	5
2. I like doing things better than other people do them	2	3	4	5
3. When I solve a problem, I try to find the best solution without concerning myself too much about other possible solutions	2	3	4	5
4. I like to chat with my co-workers after the workday is over	2	3	4	5
5. If I bet at the races, I'd rather take a chance on a long-shot that might bring a big pay-off	2	3	4	5
6. I prefer to set my own objectives and work hard to reach them	2	3	4	5
7. I am easy to approach and get along well with others	2	3	4	5
8. I like to be well informed about what is happening and take steps to find out	2	3	4	5
9. I work better when someone guides and advises me	2	3	4	5
10. When I know I'm right, I can convince others	2	3	4	5
11. I often find that other people make me waste precious time	2	3	4	5
12. I like watching hockey, baseball and other similar sports	2	3	4	5



Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree	
1	2	3	4	5	
13. I tend to talk easily and openly about myself to others	1	2	3	4	5
14. I don't mind following orders from superiors who have legitimate authority	1	2	3	4	5
15. I prefer developing plans rather than putting them into effect	1	2	3	4	5
16. There's not much pleasure in betting on "sure things"	1	2	3	4	5
17. Faced with failure, I'd rather go quickly on to another activity than persevere in the situation	1	2	3	4	5
18. I think that to succeed in business, you must commit enough time to family	1	2	3	4	5
19. When I've earned something, I think it's important to protect it, to keep it secure	1	2	3	4	5
20. Making a lot of money is mostly a matter of luck	1	2	3	4	5
21. A problem is usually resolved better when you consider several possible solutions	1	2	3	4	5
22. I like to impress other with my achievements	1	2	3	4	5
23. I prefer to play a sport such as tennis or badminton with someone who is slightly better at it than I am	1	2	3	4	5
24. Sometimes, in business negotiations, ethics and morality have to be a bit loose	1	2	3	4	5
25. I believe that good friends should make the best subordinates in a business	1	2	3	4	5

Evaluate your Answers

Give yourself one point for each time you have CIRCLED THE NUMBER 1 OR 2 in responses to statements:

1, 2, 6, 8, 10, 11, 16, 17, 21, 22, 23 and 24;

and one point for each time you have CIRCLED THE NUMBER 4 OR 5 in your response to the statements:

3, 4, 5, 7, 9, 12, 13, 14, 15, 18, 19, 20 and 25

TOTAL YOUR POINTS _____

So, What are the Results....

21-25	You have great entrepreneurial potential. With such potential, its surprising you haven't gone into business already (if that's the case of course)
16-20	This result shows you have definite entrepreneurial potential. However, your success in business could depend on the abilities you show and the resources you have available.
11-15	This result puts you in an intermediate zone. You are probably capable of going into business, but you would have to put a lot of effort and perseverance into it. Outside help and follow-up in the form of advice and encouragement would be an asset to you. Some adjustment might also be necessary.
6 to 10	Your entrepreneurial potential seems fairly weak. You would certainly have to reconsider some of your opinions, attitudes and behaviour patterns.
1 to 5	Be realistic. It would probably be difficult for you to evolve into the business world at present. You should become seriously informed about the restraints and demands of the entrepreneur's career.

This "assessment" attempts to evaluate your aptitude for business and is based on a number of characteristics observed in entrepreneurs. It cannot, of course, claim to make an exact evaluation of your entrepreneurial potential., but it is a god way to find out where you stand.